

Local Government



Leadership Institute

State Comptroller Thomas P. DiNapoli  
and Hofstra University

# Local Government Leadership Institute

Essential Tools for Navigating Turbulent Economic Times



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New York State Office of the State Comptroller

May 26, 2010



**Office of the State Comptroller  
Local Government Leadership Institute  
in partnership with Hofstra University**  
Wilbur F. Breslin Center for Real Estate Studies  
The Institute of Real Estate and  
The National Center for Suburban Studies

# Essential Tools for Navigating Turbulent Economic Times

## May 26, 2010 • Hofstra University Club

### Institute Overview

8:00 – 8:45 a.m.	Registration and Continental Breakfast
8:45 – 9:15 a.m. (Main Dining Room)	Welcome and Continental Breakfast
9:15 – 10:30 a.m. (Main Dining Room)	Plenary on Shared Services
10:30 – 10:45 a.m.	Break
10:45 a.m. – 12:00 p.m. (Main Dining Room)	Plenary on Cost Savings
12:00 – 1:15 p.m. (Main Dining Room)	Keynote Address and Lunch
1:15 – 1:30 p.m.	Break
1:30 – 2:45 p.m. (Main Dining Room)	Workgroup Session on Shared Services
1:30 – 2:45 p.m. (Community Gallery Room)	Workgroup Session on Cost Savings
2:45 – 3:00 p.m.	Break
3:00 – 3:30 p.m. (Main Dining Room)	Closing Remarks and Networking

# Essential Tools for Navigating Turbulent Economic Times

8:00 – 8:45 a.m.

**Registration and Continental Breakfast**

8:45 – 9:15 a.m.  
(Main Dining Room)

**Welcome and Continental Breakfast**

**Welcoming Remarks**

**Richard V. Guardino, Jr.**, Executive Dean, Breslin Center for Real Estate Studies, Hofstra University

**Welcoming Message**

**Thomas P. DiNapoli**, State Comptroller

**Opening Keynote**

**Steven J. Hancox**, Deputy Comptroller, Office of the State Comptroller

9:15 – 10:30 a.m.  
(Main Dining Room)

**Plenary on Shared Services**

## **Municipal Shared Services: Will Entering Into a Shared Services Agreement Be Cost Effective?**

In this session, panelists will discuss their reasons for entering into intermunicipal agreements with other governmental entities. Panelists will discuss the process, the problems and the actual savings achieved.

**Panelists:**

1. **Honorable Jonathan Kaiman**, Supervisor, Town of North Hempstead
2. **Honorable Linda Puglisi**, Supervisor, Town of Cortlandt
3. **Dr. William Johnson**, Superintendent, Rockville Centre School District, and past President, New York State Council of School Superintendents
4. **John Cape**, Managing Director, The Public Financial Management Group

**Panel Moderator:**

**Mark Pattison**, Executive Deputy Comptroller, Office of the State Comptroller

# Essential Tools for Navigating Turbulent Economic Times

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10:30 – 10:45 a.m. Break

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10:45 a.m. – 12:00 p.m. Plenary on Cost Savings  
(Main Dining Room)

## Cost Savings: Cultivating a Mindset

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During this difficult fiscal period, local governments are attempting to reduce costs in numerous areas. Join panelists as they discuss how they have established a cost savings mindset within their municipalities as well as the successes and obstacles they have encountered during the process.

### Panelists:

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1. **Honorable Wayne J. Hall, Sr.**, Mayor, Village of Hempstead
2. **Honorable Mary Bossart**, Mayor, Village of Rockville Centre
3. **Honorable Mark Lesko**, Supervisor, Town of Brookhaven
4. **Dr. Ronald L. Friedman**, Former Superintendent, Great Neck Public Schools, and Past President, Nassau County Council of School Superintendents

### Panel Moderator:

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**Honorable Joseph Sawicki, Jr.**, Comptroller, Suffolk County

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12:00 – 1:15 p.m. Keynote Address and Lunch  
(Main Dining Room)

### INTRODUCTION OF KEYNOTE SPEAKER:

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**Roger B. Tilles**, Regent, The University of the State of New York

### KEYNOTE SPEAKER:

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**Dr. Merryl H. Tisch**, Chancellor, The University of the State of New York

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1:15 – 1:30 p.m. Break

# Essential Tools for Navigating Turbulent Economic Times

1:30 – 2:45 p.m.  
(Main Dining Room)

Workgroup Session

## WORKGROUP SESSIONS: (Choose one)

### Municipal Shared Services: Will Entering Into a Shared Services Agreement Be Cost Effective?

(Main Dining Room)

As we continue the Shared Services discussion, learn about success stories, new opportunities being explored by local officials, the sustainability of shared service efforts, and pitfalls to avoid.

#### Panelists:

1. **Dr. William Johnson**, Superintendent, Rockville Centre School District, and Former President, New York State Council of School Superintendents
2. **John Cape**, Managing Director, The Public Financial Management Group
3. **Lawrence Levy**, Executive Director, National Center for Suburban Studies, Hofstra University
4. **Angela Lauria-Gunnink**, Senior Administrative Analyst, Office of the State Comptroller
5. **Kyle Wilber**, Municipal Management Consultant, New York State Department of State

#### Panel Moderator:

**Mark Pattison**, Executive Deputy Comptroller, Office of the State Comptroller

### Cost Savings: Cultivating a Mindset

(Community Gallery Room)

Along with other local government leaders, explore ways to develop cost savings opportunities for your government. Discuss the mindset and leadership skills that are needed to foster the best cost saving ideas. In addition, you will have the opportunity to share your experiences and learn what others have done.

#### Panelists:

1. **Honorable Wayne J. Hall, Sr.**, Mayor, Village of Hempstead
2. **Dr. Ronald L. Friedman**, Former Superintendent, Great Neck Public Schools, and Past President, Nassau County Council of School Superintendents
3. **Richard V. Guardino Jr.**, Executive Dean, Breslin Center for Real Estate Studies, Hofstra University
4. **Nathaalie N. Carey**, Assistant Director, Centralized Services, Office of the State Comptroller, and Former Broome County Budget Director

#### Panel Moderator:

**Ira McCracken**, Chief of the Hauppauge Regional Office, Office of the State Comptroller

2:45 – 3:00 p.m.

Break

# Essential Tools for Navigating Turbulent Economic Times

3:00 – 3:30 p.m.  
(Main Dining Room)

## Closing Remarks and Networking

1. **Richard Guardino**, Executive Dean, Breslin Center for Real Estate Studies, Hofstra University
2. **Lawrence Levy**, Executive Director, National Center for Suburban Studies, Hofstra University
3. **Andrew Gayle**, Program Research Specialist, Office of the State Comptroller

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